



EN

Job title: Key Account Manager Germany and Austria (m/f/d)
Date: 3/15/2021

Job description: In the position as a Key Account Manager for GER/AT you will be responsible for the support of existing customers as well as for the acquisition of new customers. You will analyse and monitor your target market and you will work directly on new strategies to develop our market position. Within your target market, you will expand your sales area by applying diverse sales activities. Furthermore, you will negotiate prices and conditions and close logistic contracts with our business partners. Finally, you take care that your customers are satisfied and extend your co-operation further.

Your strengths and qualifications:

YOUR STRENGTHS

- You are an open, communicative personality and you have good negotiation skills.
- You like to stay in contact with customers and like to travel to meet them personally .
- You are self-motivated, flexible and you like to work self-directed and independently.
- You have an entrepreneurial attitude and you like to work success-oriented.
- You like to be part of a young, dynamic, multicultural team.

YOUR QUALIFICATIONS

- Your mother tongue is German and you are fluent in English .
- You have a talent in sales and you already have work experience in the fields of Customer Service , Sales or similar.
- You have a car driving license .

Our offer:

We offer an attractive salary, extended practice-oriented training in an international field that lasts several months, and an informal, multinational atmosphere to work in.
For the position as a Key Account Manager Manager in full-time we offer a minimum gross annual salary of € 28.000,- . Overpayment is possible depending on qualifications and work experience.
All this sounds like an exciting challenge for you? Then send us your CV [online](#).
We are looking forward to receiving your application !

P.S.: Did you know that we are one of [Austria's Top Employers 2018](#)?

Contact person: HR
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